

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE
LENDER RANKING BY TOTAL **DOLLARS**

7(a) Loan Guaranties & 504 Debentures as of:			FY 2020	10/01/2019-1/31/2020		
1	Live Oak Banking Company	9	\$ 14,330,000	59	1st Advantage FCU	1 \$ 144,000
2	Truist Bank	12	\$ 9,076,100	60	National Bank of Blacksburg	1 \$ 140,000
3	Bank of America, National Association	3	\$ 5,395,500	61	Celtic Bank Corporation	1 \$ 100,000
4	Atlantic Union Bank	11	\$ 4,248,700	62	Pendleton Community Bank, Inc.	1 \$ 100,000
5	Southern Bank and Trust Company	8	\$ 3,689,000	63	First Savings Bank	1 \$ 75,000
6	Firsttrust Savings Bank	1	\$ 3,500,000	64	New Horizon Bank, National Association	1 \$ 53,500
7	Bank of Clarke County	1	\$ 3,165,000	65	TD Bank, National Association	1 \$ 50,000
8	MINT National Bank	1	\$ 2,950,000	66	Central Virginia FCU	1 \$ 40,000
9	Customers Bank	1	\$ 2,876,000	67	Spirit of Texas Bank, SSB	1 \$ 30,000
10	BankUnited, National Association	2	\$ 2,780,000	TOTALS		191 \$98,722,400
11	Readycap Lending, LLC	2	\$ 2,610,000			
12	Community Bank of the Chesapeake	1	\$ 2,498,000	TOP LENDERS BY TOTAL DOLLARS (all lenders)		# \$
13	Newtek Small Business Finance, Inc.	6	\$ 2,383,200	1.	Live Oak Banking Company	9 \$ 14,330,000
14	Skyline National Bank	2	\$ 2,021,500	2.	Truist Bank	12 \$ 9,076,100
15	Atlantic Capital Bank, National Association	4	\$ 1,880,000	3.	Bank of America, National Association	3 \$ 5,395,500
16	First Bank and Trust Company	7	\$ 1,838,500	4.	Atlantic Union Bank	11 \$ 4,248,700
17	Sonabank	6	\$ 1,737,800	5.	Southern Bank and Trust Company	8 \$ 3,689,000
18	Five Star Bank	5	\$ 1,575,000			
19	Bank of George	1	\$ 1,565,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		# \$
20	Towne Bank	5	\$ 1,509,000	1.	MINT National Bank	1 \$2,950,000
21	VCC Bank	2	\$ 1,500,000	2.	Bank of George	1 \$ 1,565,000
22	John Marshall Bank	1	\$ 1,465,000	3.	VCC Bank	2 \$ 1,500,000
23	Chesapeake Bank	5	\$ 1,457,000	4.	First Home Bank	5 \$ 1,195,000
24	Wells Fargo Bank, National Association	17	\$ 1,405,100	5.	United Midwest Savings Bank, National Assoc	3 \$ 1,008,000
25	National Cooperative Bank, National Associa	1	\$ 1,400,000			
26	First Home Bank	5	\$ 1,195,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		# \$
27	First Western SBLC, Inc	1	\$ 1,052,000	1.	Southern Bank and Trust Company	8 \$3,689,000
28	Blue Ridge Bank, National Association	3	\$ 1,025,000	2.	Bank of Clarke County	1 \$ 3,165,000
29	Umpqua Bank	1	\$ 1,015,500	3.	Community Bank of the Chesapeake	1 \$ 2,498,000
30	Stearns Bank National Association	8	\$ 1,008,000	4.	Skyline National Bank	2 \$ 2,021,500
31	United Midwest Savings Bank, National Assoc	3	\$ 1,008,000	5.	Atlantic Capital Bank, National Association	4 \$ 1,880,000
32	Bayport Credit Union	5	\$ 1,006,000			
33	Hana Small Business Lending, Inc.	1	\$ 1,000,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		# \$
34	Manufacturers and Traders Trust Company	10	\$ 988,000	1.	Live Oak Banking Company	9 \$ 14,330,000
35	Bank of Hope	2	\$ 810,000	2.	Truist Bank	12 \$ 9,076,100
36	Pinnacle Financial Partners, Inc.	1	\$ 791,000	3.	Bank of America, National Association	3 \$ 5,395,500
37	Village Bank	3	\$ 668,500	4.	Atlantic Union Bank	11 \$ 4,248,700
38	Greater Community Bank	1	\$ 607,000	5.	Firsttrust Savings Bank	1 \$ 3,500,000
39	Langley FCU	2	\$ 604,000			
40	FVCbank	1	\$ 578,000	CREDIT UNIONS		# \$
41	Uwharrie Bank	1	\$ 536,300	1.	Bayport Credit Union	5 \$1,006,000
42	First National Bank (Altavista)	1	\$ 455,000	2.	Langley FCU	2 \$604,000
43	Citizens and Farmers Bank	1	\$ 424,000	3.	DuPont Community CU	1 \$290,000
44	Bancorp Bank	1	\$ 421,900	4.	1st Advantage FCU	1 \$144,000
45	Cadence Bank, National Association	2	\$ 400,000	5.	Central Virginia FCU	1 \$40,000
46	MVB Bank, Inc.	2	\$ 380,300			
47	Capital Bank, National Association	1	\$ 350,000	CERTIFIED DEVELOPMENT COMPANIES (by DOLLARS)		# \$
48	Pinnacle Bank	1	\$ 350,000	1.	Business Finance Group, Inc.	19 \$21,037,000
49	PNC Bank, National Association	1	\$ 340,000	2.	504 Capital Corporation	21 \$7,985,000
50	Fulton Bank, National Association	2	\$ 318,000	3.	Rappahannock Economic Development Corporati	6 \$4,681,000
51	Virginia Partners Bank	1	\$ 300,000			
52	DuPont Community CU	1	\$ 290,000	504 - FIRST TRUST LENDERS (by DOLLARS)		# \$
53	Seacoast National Bank	1	\$ 275,000	1.	Bank of America, National Association	1 \$6,300,000
54	Pioneer Bank	1	\$ 236,000	2.	Southern Bank and Trust Company	8 \$4,565,550
55	Pacific City Bank	1	\$ 200,000	3.	Atlantic Union Bank	6 \$4,552,500
56	Hanmi Bank	1	\$ 192,000	4.	Bank of Clarke County	1 \$4,400,000
57	Bank of Charles Town	1	\$ 160,000	5.	Community Bank of the Chesapeake	1 \$4,050,000
58	West Town Bank & Trust	1	\$ 150,000			